President Ben Pfister and his wife, Mandy, wish to extend a warm MICA invitation to you to join them as our association engages in “Growth Through Participation”. One of the key benefits of belonging to MICA is your ability to work with fellow members to improve your business acumen and to better your industry. Come and participate as we share ideas at our annual convention this June 16 – 19, 2014, at one of the Midwest’s most unique full-service golf and spa resorts, Eagle Ridge Resort & Spa. The resort offers an array of exciting experiences, as well as the perfect destination to take advantage of its pristine beauty and relaxing getaway opportunities. Eagle Ridge is a natural backdrop to the picturesque setting in the 6,800-acre Galena Territory, close to the historic town of Galena, with abundant wildlife and rolling hills that stand out from the normally flat Illinois landscape. Accommodations range from 80 beautifully appointed rooms in the main Inn to over 200 spacious one- to-eight bedroom villas and distinctive homes, enhanced by modern amenities and luxurious features. The unique lodging arrangement not only offers guests the traditional luxury hotel room experience, but it also presents an alternative with an inventory of free standing homes that lend themselves beautifully to families, group getaways, executive retreats and even group meeting venues.

Our 57th Annual Spring Convention will be a special event, and one that you do not want to miss! The convention will follow the new format with a Monday to Thursday pattern. Based on feedback from our members, we have moved the arrival date from Sunday of Father’s Day to Monday. This will allow our members to possibly spend Father’s Day at home with family and friends.

Come prepared for some soothing relaxation during your stay. We have reserved a block of rooms at the resort. You have room options ranging from Inn rooms to one and two bedroom villas. Our convention rate for Inn rooms is $129 per night plus tax, single or double occupancy plus a resort amenity fee of $18.00 per day. One and two bedroom villas are $189.00 and $259.00 plus the daily $18.00 resort amenity fee. **It is highly suggested that you book your resort reservations now!** Call the reservations office at 800-892-2269 and ask for the **Midwest Insulation Contractors Block.** Please note that we have blocked a limited number of rooms. If you wait until the last minute to reserve your room, you run the risk that our block will be filled, and the resort will not have any additional rooms available. As we have stated in the past, if you reserve your hotel room now, you can always cancel it later, but you may not be able to reserve a room if you wait too long. We will be monitoring our block and making room adjustments accordingly. **Our block of rooms will be released on May 15, 2014,** but if you wait until May 15th, the block of rooms will be filled, and we may not be able to accommodate your needs.

The Board of Directors is most excited about the technical topics and speakers for the spring convention. The topics and speakers were selected to help educate and inform you on a variety of industry topics pertinent to our
Hello MICA family!

Spring has finally sprung, and the warm weather is finally here! For a lot of us in the Midwest, that means mowing three times a week, allergies, and tornado season. In fact, this weekend Kansas is expecting a possible "multi-day tornadic event." While it is easy to get complacent about such warnings, especially in our area, it's important to be prepared at home and at work. Luckily for me, my wife takes the lead at home for severe weather preparations. In fact, because of her attention to the weather, the 250 weather blogs she reads and the 4,600 storm chasers she follows on twitter, we know 6 days in advance that Kansas has a bulls eye on it for this weekend. (I may be exaggerating the blogs and twitter followers, but it’s close).

So now, we have two weather radios, an emergency kit, fully charged batteries for all of our technology and even a battery backup on our wifi. Last time a tornado touched down in Wichita (EF-3 in 2012), it was close enough to our house that it picked up the playground in the backyard and threw it 12’ into the deck. It turned out the most useful thing we did was have the wifi on battery because cell coverage was gone, land lines were down and power was out, but we could text and watch the radar to wait for the all clear. I'm sure wifi would have been a very small concern if we would have gotten a direct hit, but for that scenario, it was great.

I hope everyone prepares at their home and office. Is your IT infrastructure on battery? Do you have lighting on battery or emergency generator? What about your field crew? How are they notified of incoming severe weather? Do your remote sites have weather radios? Does your crew know where to take shelter? Do you have a protocol for securing material that is stored outside? One benefit we have in the Midwest is knowing that this weather is possible SIX days in advance, so (for us at least) there is no reason to be caught off guard and unprepared.

Enough about the bad weather. The weather in Galena during the Spring Convention is going to be fantastic! If you haven't already, please fill out the registration forms and make your room reservations.

“Success is 1% inspiration, 98% perspiration and 2% attention to detail.”

— Phil Dunphy

Thank you for reading,

Ben Pfister
President of MICA
bpfister@ludemaninsulation.com

Call the reservations office at 800-892-2269 and ask for the Midwest Insulation Contractors Block. Our block of rooms will be released on May 15, 2014.
It Pays to Advertise

Place your Business Card
Ad Here

www.alliedinsulation.com

Fiberglass Pipe Insulation  Duct Wrap/Board  Custom Fabrication
Metal Building Insulation  Polystyrene Board  Pipe & Tank
Fiberglass Batt & Board  Adhesives & Mastics  Fire Stop Materials
Mineral Wool Batt & Board  ISO Board  Facings
Fiberglass Batt & Board  Accessories  Metal Fittings & Jacket
Calcium Silicate  Sealants  PVC Fittings & Jacket

SERVING THE INDUSTRY SINCE 1955

VIMASCO CORP.
P.O. BOX 352, WAYZATA, MN 55391
PHONE: (763) 559-0253
CELL: (612) 247-8490

Representing:

- INSPECTION POINT SEALS – Inspection plugs for valves and piping
- METAL TEXTILES CORP. – Knitted Wire Mesh
- MID-MOUNTAIN MATERIALS – Coated Fabrics, Welding Cloth
- BROCK WHITE – Mineral Wool Fittings
- SILA-SEAL – Silicone Sealants

highest quality • great customer service
 CALL KATHIE ON OUR TOLL-FREE LINE
 OR JEFF-CO SALES @ (800) 969-3113

WWW.VIMASCO.COM
current business climate. We are going to have presentations that cover a wide array of topics that will help you grow your knowledge as a business professional. Mr. Aaron Mog, with the FishNet Security Group in Chicago, Illinois, will provide the keynote address on Identity Theft and Social Media Security. He will follow up the breakfast session with a more focused discussion of e-security and its potential impact on your business. Paul Routh, with Dunlevey, Mahan and Furry, will update us on the ongoing saga of the Affordable Care Act and its impact in 2014. Gary Auman will update us on OSHA requirements and the need for a formal safety policy on employee heat stress. Paul Stebbins, Executive Chairman of World Fuel Services Corporation, will share his insights on the national debt and our dysfunctional political system. Paul, a graduate of Georgetown University, served as Chairman and Chief Executive Officer of World Fuel Services Corporation (NYSE:INT) since July, 2002 and became Executive Chairman in January of 2012. Mr. Stebbins also serves as a director of Phoenix, Arizona-based, First Solar, Inc. (NASDAQ:FSLR), the world’s leading manufacturer of thin film solar panels. He served for many years as a member of the Business Round Table, and currently serves on the Energy Security Leadership Council of S.A.F.E. (Securing America’s Future Energy) and the Leadership Council of the Committee for a Responsible Federal Budget’s “Fix the Debt” campaign. Paul has authored numerous industry articles and lectured frequently around the world on fuel procurement strategy, derivatives, fuel quality, entrepreneurship and general business. More recently, he has given numerous talks around the country on the national debt and the challenges of political dysfunction.

You will also be updated by Peter Gauchel, Technical Committee Chairman, on the new MICA plates that have been added to the 7th edition of the National Commercial & Industrial Insulation Standards manual in 2014. Mr. David Dzina, NIA President for 2014 – 2015, will give us an update on our industry activities at the national level.

We will have a union contractor forum, an open shop contractor forum, and an associate member forum all running simultaneously. This approach allows more of the members to participate in craft issues without being part of a formal committee. This spring, neither the labor committee nor the merit shop committee will formally meet during the convention. This format will give each of you the opportunity to interact with other MICA members with similar business concerns. The associate member forum will discuss several issues of interest to our associate members regarding their membership status in MICA.

In June, we will recognize those companies that participated in our ninth annual “Best Practices in Safety” Award. This award was established to formally recognize our member firms’ efforts in safety and safety practices. This year, we again use the changes that we made to the “Best Practices in Safety” Award program. We will use the grading system that recognizes each applicant’s achievement in developing a quality safety program. With this system, companies are not com-
We have the Experience & Knowledge to Service your Mechanical Insulation Needs
POLYGUARD PRODUCTS ANNOUNCES
NEW PRODUCT LINE

Ennis, Texas — Polyguard Products, Inc., is pleased to announce the addition of the DOW Styrofoam® XPS Billet line of insulation to its product offerings. The "blue" insulation is available in 7” x 14" x 9’, 8” x 16” x 9’, and 10” x 20” x 9’ billets of fabrication into pipe insulation, fittings, CSWS, and vessel heads.

According to Patrick Dunn, Vice President and General Manager, Mechanical Division, “For the past 8 years, I have been searching for the right insulation product to complete our 'system approach' for the ammonia, and cold piping industry. The addition of Dow® Styrofoam® XPS PIB Billet is the perfect fit for this system approach. We can now supply all the components of a cold service insulation system: RG-2400 on the pipe, insulation, vapor stops and terminations, joint sealers, vapor barrier, final jacket, and gliding saddles. This is a very exciting opportunity which we believe the cold service industry will embrace: “one-stop shopping for your cold service needs.”

Technical Literature and pricing is available for qualified fabricators.
competing against each other for awards. Instead each applicant will try to achieve the highest award level where multiple applicants can receive the same award level. On our second day of meetings, representatives of the participating firms will meet in a roundtable discussion on safety. They will share with us their efforts in promoting safety and establishing best practices in safety.

The Board of Directors feels that each presentation will add value to your understanding of the technical topics discussed. You will come away from the convention more informed and better prepared to successfully manage your business. It is the Board’s intent to make this convention attractive to our membership in its location, cost and program content. In this light, our registration fee has been adjusted to encourage additional member participation. The registration fee is $500.00 for the first attendee from a member company. Registration for all additional attendees from a given company is reduced to $475.

The sixteenth annual “Mick Van Horn Memorial Golf Tournament” is set for Tuesday afternoon, June 17, 2014, at the Eagle Ridge North Golf Course. We have a lunch cookout beginning at 12:00 p.m. followed by a shotgun start at 1:00 p.m. The course is a short walk from the main lodge. The resort staff will shuttle you to the course for those who do not want to walk or drive to the course. We still have the four-person scramble format for you to enjoy. This year’s fee is $115.00 per golfer, which includes a lunch, cart, green fees, complimentary use of practice and range area, and, of course, prizes.

The program also affords you ample time for fun and relaxation and to interact with your fellow contractors and distributors. We have the traditional opening evening Welcome Reception. This year’s reception is sponsored in part by the contributing associate members. We will feast on hors d’oeuvres, libations, and renew friendships. Our gala dinner and dance will be on Wednesday evening. This year’s gala is semi-formal dress. We will honor Gary Auman, partner with Dunlevey, Mahan & Furry, with the “William R. Heaston Outstanding Member” award. Even though Gary is not an official member of MICA, he truly exemplifies the virtues reflected in Bill Heaston of selfless service to MICA and the insulation industry. The recognition ceremony will take place during our Wednesday evening gala.

(Continued on page 9)
FABRICATED PIPE
- Isocyanurate
- Extruded Polystyrene
- Foamglas®

INSULATION SUPPLIES
- PVC Jacketing
- Fittings
- Metal Jacket
- Rubber & fiberglass

EASY ORDERING • FAST TURNAROUND • SUPERIOR CUSTOMER SERVICE

816-756-2000 • Fax 816-756-2002 • Toll Free 1-800-882-0110
3327 Roanoke Rd • KCMO 64111

For more information on FyreWrap® Insulation Systems, or other Fire Protection Materials, contact Unifrax Corporate Headquarters – Phone: 716-768-6500, Email: info@unifrax.com, or the following area sales offices:

Scott Marker – New Carlisle, IN
Ph: 574-654-7128, Email: smarker@unifrax.com

Alan Finley – Tulsa, OK
Ph: 918-455-0405, Email: afinley@unifrax.com

Mark Sullivan – Milwaukee, WI
Ph: 262-253-3630, Email: msullivan@unifrax.com

Fred Hoffman – Tulsa, OK
Ph: 405-242-3192, Email: fhoffman@unifrax.com

“Made in USA”

www.unifrax.com
Registration packets have been sent to the general membership. Your cooperation in completing the registration material early and making your hotel reservations early is most appreciated. Your promptness helps us to plan a better, more efficient and effective convention for you. We ask that you complete and mail your registration material along with payment to the MICA office no later than May 25, 2014. It is MICA’s policy to refund 90% of your registration fee if we are notified prior to June 1, 2014. Once we have committed to the hotel with meal guarantees, we are then obligated to pay these guarantees. We will work with you on refunds if you inform us on a timely basis. Your help and understanding on this matter is most appreciated. Make plans to bring your family to the MICA convention and extend your business to include some quality family time. Now is the time to plan for your participation at MICA’s 57th annual spring convention. Make your hotel reservations today by calling the Eagle Ridge reservation line at 800-892-2269. Please join Ben, Mandy, the entire Board of Directors and fellow MICA members in Galena, June 16 – 19, 2014, for our annual spring convention and be a part of “Building Better Businesses”.

NATIONAL COMMERCIAL & INDUSTRIAL INSULATION STANDARDS, 7TH EDITION

Remember, as a MICA member, you are entitled to the member discount when purchasing the electronic version or hard copy of the manual. Just go to the “members only” portion of the MICA website (www.micainsulation.org) to get your discount code. Using the code, you will get a $25 savings off the hard copy (regular price $125) and $40 off on the electronic version (regular price $195). The annual subscription renewal fee on the electronic version is $50.

HELP MICA SOLICIT NEW MEMBER FIRMS

With the new year comes new opportunities to help grow your association. Do you have a prospective member firm that you think would be interested in joining MICA? If so, let us know! Send the contact information to us at mica@micainsulation.org. (Note: This is the new MICA e-mail address. If you have not updated your records to reflect this change, please do so today).
ADVANCE THERMAL CORP.

REMOVABLE / REUSABLE INSULATION BLANKETS

Highest Quality — Most Competitive Prices
Professional Measuring — Private Labeling
Quick Deliveries — Three shops in USA

QUALITY SEWN OR HOG RINGED BLANKETS OF SUPERIOR QUALITY

1-630-595-5150
1-800-COVER ATC
UNION OR NON-UNION MADE BLANKETS
WWW.ADVANCEThERMAl.COM

Brauer Supply Co.

HEATING, COOLING, INSULATION, FASTENERS, AND AIR FILTRATION WHOLESALERS AND DISTRIBUTORS
ESTABLISHED 1881

Visit our Web Site at www.brauersupply.com

CORPORATE HEADQUARTERS
1218 South Vandeventer Ave.
St. Louis, MO 63110
Phone: (314) 534-7150
Toll-Free: (800) 392-8776
Fax: (314) 534-1816

Insulation Headquarters
1218 South Vandeventer Ave.
St. Louis, MO 63110
Phone: (314) 534-7150
Toll-Free: (800) 392-8776
Fax: (314) 534-6867

Brauer Headquarters
2652 So. Old Orchard Rd.
Jackson, MO 63755
(573) 243-4877
(800) 367-4839
Fax (573) 243-9484

1802 Katherine Street
Joplin, MO 64801
(417) 624-9600
(866) 845-0733
Fax: (417) 624-9602

74 S. James St
Kansas City, KS 66118
(913) 281-3100
(817) 589-6638
Fax: (913) 281-3103

1231 Tom Ginnever Ave.
O’Fallon, MO 63366
(636) 978-6700
(800) 284-8838
Fax: (636) 978-6720

1475 Taylor Avenue
Springfield, IL 62703
(217) 544-0265
(888) 544-0265
Fax: (217) 544-0715

3105-A East Elm
Springfield, MO 65802
(417) 862-7117
(856) 284-4032
Fax: (417) 862-7997

105 Service Street
Swansea, IL 62226
(618) 253-1733
(877) 534-7150
Fax: (618) 253-4426

498 Dubois Valley Dr.
Union, MO 63084
(636) 583-6855
(800) 583-6856
Fax: (636) 583-8266
OSHA TAKES A STAND ON TEXTING WHILE DRIVING

The following article is provided by our legal counsel, Gary Auman. Gary is a partner with the law firm of Dunlevey, Mahan, & Furry, in Dayton, Ohio:

I have spent quite a bit of time over the past several months talking about heat stress and the General Duty Clause. What does that have to do with texting while driving – four words – The General Duty Clause. Most employers get so caught up in worrying about compliance with specific safety standards that they sometimes lose sight of the fact that they are responsible for providing their employees a place of employment free of all hazards. Yes, I know the General Duty Clause says “recognized” hazards; but let’s be realistic. If there is an obvious hazard in the workplace to which your employees are exposed, you are going to have a hard time convincing OSHA that you did not consider it a hazard. This is especially true in the case of something that has been in the forefront of the news as much as texting while driving.

OSHA has stated that it will consider an employer to be exposing its employees to a recognized hazard concerning texting while driving if the employer:

1. Requires workers to text while driving,
2. Creates incentives that encourage or condone texting while driving and/or
3. Structures the work so that texting while driving is a practical necessity.

Right now you are saying to yourself, I am fine because I don’t do any one of those three things. You might be right, but are you? How much do you know about how your managers incentivize those who work for them to work above their potential with positive or negative incentives? Perhaps not every day, but are there any days when the only way to get all the work done is to communicate while traveling? Unless you are absolutely sure that you can answer these questions correctly, you are at risk. Even if you feel that you can, what would your employees say to an OSHA compliance officer during a confidential interview?

OSHA expects you to have a distracted driving policy as part of your safety program and to train your employees with regards to distracted driving. Your distracted driving program should have five components:

1. You should prohibit texting while driving.
2. You should establish work procedures and rules that do not make it necessary for workers to text while driving in order to carry out their duties.
3. You should set up CLEAR procedures, times and places for drivers’ safe use of texting and other technologies for communicating with managers, customers, and others.
4. You should incorporate sage communications practices into worker orientation and training.
5. You should eliminate financial and other incentive systems that encourage workers to text while driving.

OSHA has announced that it is prepared to act quickly when it receives a credible complaint that employees are required to text while driving, either directly or indirectly. If the OSHA investigation bears out the complaint a citation will be issued, and I would expect that such a citation would be serious. In addition, I fully expect compliance officers to review contractor safety programs to determine if the program contains material and training on distracted driving. The absence of such material may well result in serious citations.

This should not be too difficult a program to institute. But, be sure you do more that add a page or two to your safety program. Be sure to do the training and also be sure that you enforce the rules you establish. Finally, this program should not stop at texting while driving. Your program on “Distracted Driving” should cover anything else an employee might feel inclined to do while they are behind the wheel on company business.
**NEW** Optimized grease duct enclosure system

- The original and trusted for more than 15 years
- 2-Hour & Zero Clearance UL Listed for grease ducts
- Butt-Joint (no 3" overlaps) installation method both layers
- 2-Hour UL Listed for HVAC ducts in single layer
- Introducing FastDoor XL, a UL Listed, liquid tight grease duct access door with integral single layer insulation cover

www.morganthermalceramics.com

- t: 610.393.2236  |  f: 706.560.4056  |  e: david.kies@morganplc.com
FUTURE MICA MEETING DATES

57th Annual Spring Convention — June, 16 — 19, 2014, Eagle Ridge Resort, Galena, Illinois. [Please note that the convention will begin on the Monday after Father’s Day. This slight change in the schedule is the direct result of member feedback to the Board].

Fall 2014 Annual Fall Business Meeting — October 22 & 23, 2014, Embassy Suites Downtown, Omaha, NE.


Fall 2015 Annual Fall Business Meeting — October 21 & 22, 2015, Embassy Suites Downtown, Omaha, NE.

59th Annual Spring Convention — June 2016, Under Consideration. Send your suggestions to the MICA office.

MICA MEMBER ADDRESS/INFO. UPDATES

Be sure to inform the MICA office of any changes or corrections to your listing for either the MICA Directory, e-mail correspondence or mailing address. Even if you update your company listing on the MICA website, please inform the MICA office of the changes. We try to be as current as possible with your help.

PVC Fitting Covers and Jacketing Systems

A clean, durable and economical system to protect the insulation of mechanical piping and equipment.

- High Gloss Finish (white and various colors)
- Various Shapes and Sizes
- 25/50 Rated (ASTM E84)
- Indoor and Outdoor Use
- Corrosion Resistant
- Impact Resistant
- Easy Installation

Speedline® SmokeSafe™ PVC Systems cover piping fittings and mechanical equipment up to 24” outside diameter. Speedline also offers a wide selection of Adhesives/Sealants, Fasteners, Caulking, and Tapes. Learn more by visiting www.speedlinepvc.com

Speedline Corporation delivering solutions for your piping demands.
SureShot II changes your concept of pin welding...times TWO. Be it Cupheads, Weld Pins, or even Weld Studs — SureShot II can deliver. With updated Hybrid Technology and Dual Operating Power, SureShot II uses the best of all worlds to provide Capacitor Discharge fastener welding second to none. In the lightweight and rugged packaging you've come to expect from SureShot (weighing in at 18 lbs.) this Welder has the power to weld virtually any Stud fastener known to the CD application market: with only 110 volt (or 220 volt incoming power). User-friendly, the system offers multi-level safety and operational designs to get the job done quickly, safely and reliably — truly delivering the power of "II".

Your SINGLE SOURCE
Insulation Fastening Stud Welding Specialists

1-800-852-8352 • 450 Richard Street • Miamisburg, Ohio 45342 • midwestfasteners.com
Rock Wool Manufacturing Company Inc.

Industrial • Commercial • Marine • Pipe Insulation

The Original Choice in Insulation
Since 1943

Rock Wool Manufacturing Company
P.O. Box 506
Leeds, AL 35094
Phone: 1-800-874-7625
Fax: 1-205-699-3132
www.deltainsulation.com
You Can Count on JM Micro-Lok® HP Pipe Insulation for Every Project.

Johns Manville Micro-Lok HP Fiber Glass Pipe Insulation delivers consistent performance during fabrication and installation, saving you both time and money. The high-quality fiber glass core, industry-proven jacket performance, and excellent installed appearance of Micro-Lok HP show time and time again that everyone at Johns Manville is committed to a core principle: materials matter.

See JM’s innovative design and production process in our new video at specJM.com/MicroLokHP
Thermo-12® Gold: The best insulation for your high-temperature job.

RESUME
Thermo-12 Gold

QUALIFICATIONS:
- Maintains structural integrity and thermal performance at temperatures up to 1200°F.
- XOX™ corrosion inhibitor protects pipe and equipment.
- High-compressive strength resists maintenance abuse.
- Non-combustible (ASTM E136) for fire protection.
- Proven performance that lasts for the life of the pipe and equipment.
- Available in both pipe and block form.

EXPERIENCE:
Thermo-12 Gold high-temperature insulation has been used for over 40 years in refining, power generation, chemical processing and facilities utilizing medium and high-pressure steam.

Each project benefits in the long-term from reduced emissions, reduced heat loss, less maintenance and personnel protection from hot pipe and equipment.

REFERENCES:
- Product manufactured and tested to meet more than 20 ASTM, government and international standards.
- Thermo-12 Gold is manufactured under a certified ISO 9001 Quality Management System.

Industrial Insulation Group, LLC
A Johns Manville Company
To learn more, please visit us at www.iig-llc.com
NIA ANNOUNCES NEW 2014-2015 BOARD OF DIRECTORS AND EXECUTIVE COMMITTEE

The National Insulation Association (NIA) is pleased to announce its officers for 2014-2015. The officers will be led by NIA’s President, David Dzina, who will serve a second term. The new slate of officers and representatives assumed their responsibilities following a unanimous vote by the NIA membership during NIA’s business session, which took place on April 3, 2014, at NIA’s 59th Annual Convention in Indian Wells, California.

David Dzina co-owns PBI Supply, Inc. and Selle Supply Company with Cheryl Burrows. Selle Supply Company and PBI Supply, Inc. are full-line distributors of insulation products and related construction materials. They specialize in the lamination of fiberglass insulation for metal buildings. Mr. Dzina has been the Co-owner and President of PBI Supply, Inc. and Selle Supply Company since 2003 and has almost 20 years of experience in the insulation and metal building lamination industry. Mr. Dzina specializes in sales and is responsible for the operations of both companies. Throughout his career, Mr. Dzina has been involved in NIA through committee membership, by serving as Chairman of several committees, and also by serving on the Board of Directors.

Mr. Dzina believes that having a clear vision for our industry and association’s future is paramount to success. His term will conclude at NIA’s 60th Annual Convention at the JW Marriott San Antonio Hill Country Resort & Spa in San Antonio, Texas from March 25-28, 2015.

The 2014-2015 Executive Committee
- President: David Dzina, Selle Supply Co.
- President Elect: J. Kenneth Freeman, Petrin Corp.
- Secretary/Treasurer: Steve Luse, Luse Thermal Technologies
- Assistant Treasurer: Darrel Bailey, Performance Contracting, Inc.
- Immediate Past President: Rick Smith, E.J. Bartells

Past President Advisors
- Peter Gauchel, L & C Insulation, Inc.
- Wayne Killion, Jr., Shook & Fletcher Insulation Co.

Regional Board Representatives
- Jim Gribbins, Gribbins Insulation Company, Inc., representing the Central States Insulation Association (CSIA)
- Joe Leo, Atlantic Contracting & Specialties, LLC, representing the Eastern States Insulation Contractors Association (ESICA)
- Jeffrey DeGraaf, Industrial Construction & Engineering, representing the Midwest Insulation Contractors Association (MICA)
- Matt Caldwell, Caldwell Insulation, Inc., representing the Southeastern Insulation Contractors Association (SEICA)
- J. David Gottlich, Basic Industries, Ltd., representing the (Continued on page 19)
Southwest Insulation Contractors Association (SWICA)

- Tim Stout, Hudson Bay Insulation Company, representing the Western Insulation Contractors Association (WICA)

At-Large Representatives
- Ed Mahoney, Regal Insulation
- Dana Vlk, Distribution International, Inc.
- John Lamberton, Irex Contracting Group
- Dan Bofinger, Winroc-SPI
- Mark Duppler, Bay Industries, Inc.
- Mark Reed, Zampell Companies

Associate Representatives
- Alan Shepherd, Armacell
- Doug Bolen, Knauf Insulation

Michele M. Jones, NIA Executive Vice President/CEO, and General Counsel Gary Auman, Dunlevy, Mahan & Furry, will be advising and counseling the Executive Committee and the Board of Directors.

NIA ANNOUNCES THE 2013 THEODORE H. BRODIE DISTINGUISHED SAFETY AWARD WINNERS

The National Insulation Association (NIA) announced the 2013 Theodore H. Brodie Distinguished Safety Award winners at NIA's 59th Annual Convention in Indian Wells, California on April 3, 2014. The Theodore H. Brodie Distinguished Safety Award is NIA's highest industry honor for outstanding safety performance. Michele Jones, NIA's Executive Vice President/CEO, affirmed, "NIA strongly feels that safety is absolutely crucial for our industry, and we applaud companies who take steps to make safety a top priority."

The winners of this safety award have prioritized safety by establishing structured safety programs to create safe working environments and ensure the well-being of their employees. NIA received a record number of applications this year, and is pleased to report that the program is recognizing more companies for their safety programs than ever before.

Recognizing that safety concerns differ between contrac-

(Continued on page 23)
The NEW Revolutionary
Fast and Easy Way to Seal Butt Seams on Elastomeric Insulation

Cel-Link II™ with SSPT

PATENT PENDING

$ Eliminate job failure and repair to cut and keep project costs competitive
Expiration
No fumes — no operational interruptions in odor-sensitive environments

Food processing areas

Flammable areas

Perfect for low VOC installations — lower costs, fast and easy

Install faster in any environment — even in cold weather

More jobs won, more jobs done, more jobs billed.

Get your FREE SAMPLE of Cel-Link II™

Just visit www.aeroflexusa.com/cel-link2 TODAY!

Aeroflex USA Cel-Link II™ works when and where standard contact adhesives can’t.

Done once. Done fast. Done right.

Contact Aeroflex today: 1-866-237-6235 (1-866-AEROCEL) | www.aeroflexusa.com

FROM NORTH AMERICA’S FOOD & BEVERAGE PRODUCERS TO THE NORTH SLOPE

Corrosion Under Insulation (CUI) is being eliminated with

1. RG-2400® ReactiveGel® on the pipe
2. Polyguard Vapor Barrier over the insulation

Innovation based. Employee owned. Expect more.

Polyguard®

Phone: (1) 214.515.5000
www.PolyguardProducts.com

For more information, visit www.ReactiveGel.com/mas
Alumaguard® Lite

Next best thing to real metal!

Alumaguard Lite
Stucco Embossed

Stucco Embossed
Aluminum

Alumaguard Lite’s new stucco embossed surface finish is the closest you’ll get in a flexible insulation cladding to real stucco embossed metal. But you’ll get a lot more than just appearance: true zero perm vapor barrier; high quality cold temperature acrylic adhesive; toughness and ease of installation. Alumaguard Lite is part of the Alumaguard family of products including Alumaguard and Alumaguard All-Weather. Brought to you by Polyguard, where Innovation is what we do.

For more information, visit us at
www.PolyguardProducts.com/mas

Innovation based. Employee owned. Expect more.

Polyguard

Phone: (1) 214.515.5000 www.PolyguardProducts.com
tors and general industry companies, NIA created separate categories for different sectors of the insulation industry: Associates (Manufacturers), Contractors, and Distributors/Fabricators. The following MICA member companies are award winners:

**Associates (Manufacturers) category:**
- **Silver:**
  - Armacell, Mebane, NC
  - Proto Corp., Clearwater, FL
  - Roxul, Inc., Milton, ON, Canada

- **Gold:**
  - Pittsburgh Corning, Pittsburgh, PA

- **Platinum:**
  - Dyplast Products, LLC, Miami, FL

The following MICA member companies are award winners:

**Contractors category:**
- **Gold:**
  - API, Inc., Saint Paul, MN
  - Cornerstone Services Group, LLC, Kansas City, MO
  - hth Companies, Inc., Union, MO
  - Industrial Construction & Engineering, Saint Peters, MO
  - Iowa Illinois Taylor Insulation Co., Davenport, IA

Contact: sales@tepinc.com

Locations:
North Dakota Office
2702 7th Ave S
Fargo, ND 58103
(701) 237-0071 phone
(701) 232-0400 fax

California Office
114 Viking Ave
Brea California 92821

INSPECTION PLUG STRATEGIES, LLC
SEAL YOUR NDT INSPECTION POINTS QUICKLY, EASILY AND STRATEGICALLY WITH THE TRULY WATERTIGHT SYSTEM.

TMLX SILICONE® INSPECTION PORT
Patented

- We also manufacture:
- System II Inspection Ports
- System V Inspection Ports
- TML Inspection Ports
- Labels in various styles and sizes

✔ Designed for use with aerogel blanket applications
✔ Also fits traditional thicker insulations
✔ Self-sealing attachment with smooth and corrugated jacketing
✔ Installs without screws but accommodates them if needed

INSPECTION PLUG STRATEGIES, LLC
2437 Bay Area Blvd. #147 • Houston, TX 77058
Phone: 281-480-4406 • 1-800-914-4406 • Fax: 281-486-4363
mcb@inspectionplugstrategies.com • www.InspectionPlugStrategies.com
FACT SHEET: FINAL REGULATIONS
IMPLEMENTING INFORMATION REPORTING FOR EMPLOYERS AND INSURERS UNDER THE AFFORDABLE CARE ACT (ACA)

The following fact sheet is taken from the U.S. Department of the Treasury website. Paul Routh, partner with Dunleavy, Mahan, & Furry, in Dayton, Ohio, will speak on this and other aspects of the Affordable Care Act at our June Convention.

WASHINGTON - The U.S. Department of the Treasury and the Internal Revenue Service (IRS) released final rules to implement the information reporting provisions for insurers and certain employers under the ACA that take effect in 2015.

“Today’s announcement is part of the Administration’s effort to provide certainty and early guidance about major health policies so employers, small business owners and other individuals can plan for 2015,” said Assistant Secretary for Tax Policy Mark J. Mazur. “Treasury’s final rules significantly streamline and simplify information reporting while making it easier for employers and insurers of all sizes to provide the quality, affordable health coverage that every American deserves.”

While 96 percent of employers are not subject to ACA reporting requirements or the employer responsibility provision because they have fewer than 50 employees, in 2015 requirements begin to phase-in for the remaining four percent of employers that are required to offer quality, affordable coverage to employees or make a payment. The final regulations released on information reporting by those employers will substantially streamline reporting requirements for employers, particularly those that offer highly affordable coverage to full-time employees. Final rules were also released to provide guidance for reporting by insurers and other parties that provide health coverage under the ACA. Together, these rules respond to feedback from stakeholders and will help employers and insurers effectively comply with their responsibilities.

Today’s final rules include the following key provisions:

Single, Combined Form for Information Reporting
Employers that “self-insure” will have a streamlined way to report under both the employer and insurer reporting provisions. Responding to widespread requests, the final rules provide for a single, consolidated form that employers will use to report to the IRS and employees under both sections 6055 and 6056, thereby simplifying the process and avoiding duplicative reporting. The combined form will have two sections: the top half includes the information needed for section 6056 reporting, while the bottom half includes the information needed for section 6055.

- Employers that have fewer than 50 full-time employees are exempt from the ACA employer shared responsibility provisions and therefore from the employer reporting requirements.
- Employers that are large enough to be subject to the employer responsibility provisions and that “self-insure” will complete both parts of the combined form for information reporting.
- Employers that are subject to employer responsibility but do not “self-insure” will complete only the top section of the combined form (reporting for section 6056). Insurers and other providers of health coverage will report only under section 6055, using a separate form for that purpose. Insurers do not have to report on enrollees in the Health Insurance Marketplace, since the Marketplace will already be providing information on individuals’ coverage there.

(Continued from page 23)

- L & C Insulation, Inc., La Crosse, WI
- Luse Thermal Technologies, Aurora, IL
- Scandvic Enterprises, Inc., Colorado Springs, CO

Platinum:
- F & H Insulation, Inc., Kechi, KS
- Performance Contracting, Inc., Lenexa, KS

The following MICA member companies are award winners;

Distributors/Fabricators category:

Silver:
- Advance Thermal Corp., Wood Dale, IL
- Distribution International, Inc., Houston, TX
- Insulation Fabricators, Inc., Hammond, IN

Gold:
- Winroc-SPI, Lancaster, PA

Platinum:
- E.J. Bartells, Renton, WA
- Bay Industries, Inc., Green Bay, WI

The Theodore H. Brodie Distinguished Safety Award, first given in 2004, was established to honor the leaders in the industry who go above and beyond to guarantee safe working conditions. Each company was evaluated by their overall safety program, means of communication and training, and safety policy. As the premier source of knowledge and information for the mechanical insulation sector, NIA feels it is essential to support the efforts of these outstanding companies, as safety is a crucial part of any insulation business. The award was named after Theodore H. Brodie, a tireless advocate for safety in the industry.

While 96 percent of employers are not subject to ACA reporting requirements or the employer responsibility provision because they have fewer than 50 employees, in 2015 requirements begin to phase-in for the remaining four percent of employers that are required to offer quality, affordable coverage to employees or make a payment. The final regulations released on information reporting by those employers will substantially streamline reporting requirements for employers, particularly those that offer highly affordable coverage to full-time employees. Final rules were also released to provide guidance for reporting by insurers and other parties that provide health coverage under the ACA. Together, these rules respond to feedback from stakeholders and will help employers and insurers effectively comply with their responsibilities.

Today’s final rules include the following key provisions:

Single, Combined Form for Information Reporting
Employers that “self-insure” will have a streamlined way to report under both the employer and insurer reporting provisions. Responding to widespread requests, the final rules provide for a single, consolidated form that employers will use to report to the IRS and employees under both sections 6055 and 6056, thereby simplifying the process and avoiding duplicative reporting. The combined form will have two sections: the top half includes the information needed for section 6056 reporting, while the bottom half includes the information needed for section 6055.

- Employers that have fewer than 50 full-time employees are exempt from the ACA employer shared responsibility provisions and therefore from the employer reporting requirements.
- Employers that are large enough to be subject to the employer responsibility provisions and that “self-insure” will complete both parts of the combined form for information reporting.
- Employers that are subject to employer responsibility but do not “self-insure” will complete only the top section of the combined form (reporting for section 6056). Insurers and other providers of health coverage will report only under section 6055, using a separate form for that purpose. Insurers do not have to report on enrollees in the Health Insurance Marketplace, since the Marketplace will already be providing information on individuals’ coverage there.

(Continued on page 26)
Simplified Option for Employer Reporting
For employers that provide a “qualifying offer” to any of their full time employees, the final rules provide a simplified alternative to reporting monthly, employee-specific information on those employees.

- A qualifying offer is an offer of minimum value coverage that provides employee-only coverage at a cost to the employee of no more than about $1,100 in 2015 (9.5 percent of the Federal Poverty Level), combined with an offer of coverage for the employee’s family.
- For employees who receive qualifying offers for all 12 months of the year, employers will need to report only the names, addresses, and taxpayer identification numbers (TINs) of those employees and the fact that they received a full-year qualifying offer. Employers will also give the employees a copy of that simplified report or a standard statement indicating that the employee received a full-year qualifying offer.
- For employees who receive a qualifying offer for fewer than all 12 months of the year, employers will be able to simplify reporting to the IRS and to employees for each of those months by simply entering a code indicating that the qualifying offer was made.
- To provide for a phase-in of the simplified option, employers certifying that they have made a qualifying offer to at least 95% of their full-time employees (plus an offer to their families) will be able to use an even simpler alternative reporting method for 2015. Those employers will be able to use the simplified, streamlined reporting method for their entire workforce, including for any employees who do not receive a qualifying offer for the full year. Those employers will provide employees with standard statements relating to their possible eligibility for premium tax credits.

The final regulations also give employers the option to avoid identifying in the report which of its employees are full-time, and instead to just include in the report those employees who may be full-time. To take advantage of this option, the employer must certify that it offered affordable, minimum value coverage to at least 98 percent of the employees on whom it is reporting.

What Information Is Reported
The statute calls for employers, insurers, and other reporting entities to report information including:

For section 6055
- Information about the entity providing coverage, including contact information.
- Which individuals are enrolled in coverage, with identifying information and the months for which they were covered.

For section 6056
- Information about the employer offering coverage (including contact information and the number of full-time employees).
- For each full-time employee, information about the coverage (if any) offered to the employee, by month, including the lowest employee cost of self-only coverage offered.

Streamlined information: The final rules omit data elements in the statute that are not necessary to understanding coverage offered and provided, in the interest of streamlining. These include (but are not limited to):
- The length of any waiting period;
- Employer’s share of the total allowed costs of benefits provided under the plan;
- The amount of advance payments of the premium tax credit and cost-sharing reductions.

FMI RELEASES Q1-2014 CONSTRUCTION OUTLOOK REPORT

FMI (www.fminet.com), a leading provider of management consulting and investment banking to the engineering and construction industry, releases its Q1-2014 Construction Outlook. The forecast continues to show optimistic growth. As a whole, construction-put-in-place is predicted for an 8 percent increase for 2014, with continued growth over the next few years.

Select market predictions include:

Commercial – Investors are beginning to help lift commercial construction out of a slump by taking more risks. The industry is expected to grow another 7 percent in 2014 to $52.6 billion – the highest mark since 2008.

Health Care – Construction will grow 2 percent in 2014, however a jump to 6 percent is predicted in 2015 as the outcomes on new health care regulations become clearer.

Educational – Improving state and local budgets will help move educational construction back into the growth mode. 2014 will see a 3 percent level of growth to $83 billion.

Power – Growth to $91.2 billion is forecast for 2014 with a slow climb from 5 percent to 9 percent over the next four years. The cost of new nuclear power will continue to hinder growth until regulatory concerns are considered.

Manufacturing – With signs of sustainable growth, predictions are for 5 percent in 2014 to $45.2 billion, and an upward swing with another 8 percent growth in 2015.

Lodging – The industry forecasts 591 hotels opening in 2014 compared with the 500 in 2013. Growth at 13 percent is expected with this market reaching $16.1 billion.

Transportation – 2014 will see a 7 percent improvement to $4.4 billion. With the president's 2015 budget proposal of $73.61 billion for surface transportation spending, there is a bright future in the coming years in this industry.
WITH THIS MUCH INNOVATION, WATER DOESN'T STAND A CHANCE.

WeatherJacs® patented weathertight family of products are designed for quicker, easier and safer installation while providing a greater resistance to water penetration. For more information visit idealproducts.ca
FOAMGLAS® INSULATION

PROTECTING PIPES, TANKS & VESSELs FOR OVER 60 YEARS

Rob English
5 Exmoor Drive, St. Louis, MO 63124
P: 314.983.9778 | C: 314.503.0001
robert_english@pghcorning.com
www.foamglas.com/industry